



MY ROLE AS YOUR BUYER'S AGENT

Serve as your Experienced Negotiator

- *Research and review comparable sales to determine the approximate fair market value from recent sales in your area.*
- *Prepare the written sales offer that is to be presented to the seller's agent, giving special consideration to your specific needs and explain the contract to you in detail.*
- *Represent your best interests in all negotiations and facilitate the negotiations of any seller's counter offer to you and vice versa.*

Act as your Transaction Coordinator

- *Help you finalize the arrangements for the financing option you have chosen that is specifically tailored to your needs.*
- *Oversee the entire closing process so that I may handle complications that may occur throughout the process, eliminating any stress on you.*
- *Provide you with updates as to the status of your closing.*
- *Examine all closing documents for accuracy.*
- *Review and explain all documents with you to help you better understand the closing process.*
- *Help you and the seller arrange the closing and assist in synchronizing the transaction.*
- *Schedule and conduct a final walk-through inspection on your soon-to-be property.*

In short, my job is to determine your needs, assist you in your search, and manage the transaction for you. Working full-time, all the time, to find the home of your expectations. I'm here to help you find your way home with the least amount of stress possible.

When choosing a real estate agent, consider the following:

- *Experience*
- *Knowledge of the local market*
- *Knowledge of the buying and selling process*
- *The types of marketing, advertising and sales tools available*
- *Compatibility in working with you*
- *Quality of service offered*
- *References*